

**A tailor-made partnership negotiated between the French State and the company**

**A GLOBAL ANSWER TO THE FRENCH CONTENT REQUIREMENTS**

### **DOUBLE PURPOSE:**

- Makes the applicable rules of French content easier
- Takes into consideration the company's contribution to the French economy

**Can be applied to export credit insurance and exchange rate Insurance files**

### **BENEFICIARIES:**

- **Any French exporter**
- **A group for its French subsidiaries**
- **A French subsidiary of a French or foreign group**

- **Form:** Letter co-signed by the French State or Bpifrance and the company
- **Validity:** 3 years in general
- **Claim:** Management based on each policy's terms

### **BENEFITS:**

- An ex ante global analysis instead of the operation by operation process of French content analysis
- A covered amount maximized whatever the % of French content is (within the OECD rules)
- Consideration of the company's industrial profile and specificities

### **PRINCIPLES:**

- The company commits to respect a weighted average of French Content. (This average is checked at the end of the partnership)
- The company commits to respect other commitments in accordance with its export strategy