

**EXCHANGE RISK  
CONTRACT  
INSURANCE**

**YOU**

**YOU SIGN EXPORT  
CONTRACTS IN FOREIGN  
EXCHANGE**

**WE**

**WE NEUTRALISE  
THE EXCHANGE RISK**

**UP TO 100%  
EXCHANGE RISK COVER**



# YOU

## Want to export in foreign exchange without incurring exchange risk

### YOUR PROJECT

You are going to sign an export contract in foreign exchange

### YOUR COMPANY

Company based in France, concluding an export contract in foreign exchange (excluding international trading operations)

# WE

## With Exchange Risk Contract Insurance, we enable you to fix an exchange rate before signing the commercial contract, or in 15 days after the contract is signed

### CHARACTERISTICS

- **Guaranteed currencies:** US dollar, Sterling pound, and Swiss franc on a case-by-case basis
- **Maximum amount guaranteed per transaction:** 15 M€
- **Guaranteed forward rate defined on the basis of:**
  - spot exchange rate on the day the guaranteed exchange rate is fixed;
  - time needed for obtaining the contract's date of effect = validity period (6, 9, or 12 months);
  - contract payment schedule
- **Cost:** premium depending on the guaranteed currency, validity period, and payable when the guaranteed rate is fixed (minimum premium: 150 €)
- **Irrevocable guarantee** as soon as the guaranteed rate is fixed

### ADVANTAGES: SIMPLICITY, PROMPTNESS

- **100 % cover** for exchange risk assessed on the payment deadlines against the guaranteed forward rate
- **Flexibility** in case of deferred payment
- **Declaratory method management** within the framework of the selected account policy signed in advance by the exporter:
  - before the date on which the guaranteed rate is fixed: email the underwriting application form to **assurance-export-change@bpifrance.fr** (available on Bpifrance.fr);
  - Bpifrance sends an approval notification

To contact Bpifrance in your region: **bpifrance.fr**

E-mail: **assurance-export-change@bpifrance.fr**