

**SUPPLIER CREDIT  
GUARANTEE**

**YOU**

**YOU WANT TO GRANT  
CREDIT TO YOUR FOREIGN  
BUYER**

**WE**

**WE CAN GUARANTEE IT**

**UP TO 100%**



# YOU

**Want to be able to grant credit for more than 2 years to your buyer within the framework of your export contract**

## YOUR PROJECT

Secure the payment of this credit.

## VOTRE ENTREPRISE

French company exporting capital goods and industrial plants.

# WE

**Cover the risk of non-payment of credit repayment instalments (principal and interest)**

## CHARACTERISTICS

- **Covered amount:** principal and interest amount of the repayment debt including constructional interest (case by case) and the premium if capitalised
- **Covered causes of loss:**
  - **commercial** (default or insolvency of the debtor);
  - **political or catastrophe** (general moratorium, war occurring outside France, revolutions or riots, natural disasters, etc.)
- **Claims waiting period:** 3 months starting from the deadline of the unpaid debt

## ADVANTAGES

- **A cover that can be increased from 95% to 100%** for companies with a turnover is less than or equal to 150 M€
- **Enables bank discounts** <sup>(1)</sup>
- **Costs:** non payment premium. The rate (as per the debtor's country, his position and capacity, covered causes of loss and the duration of the risk) is applied to the principal amount of the credit (plus constructional interest and premium if capitalised)

<sup>(1)</sup> See document "Discount and bank transfers of supplier credit" guarantee.

**To contact Bpifrance in your region: [bpifrance.fr](https://www.bpifrance.fr)**

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